



Learn from people who already have the lifestyle you want.

The journey towards economic and personal freedom is a fantastic excursion and to make the most of it there's a few things you need to do.

Try to keep in mind that there's no one right way to economic and personal freedom, in fact there are many. However if you are not as well off as you would like to be, then one of the first things you must accept is that the rules you've been given in the past, and the money blueprint you're following, may be sabotaging your progress! If you cannot accept this, your chances of success are limited.

At this point I'd really like to impress something upon you. The financial results you're currently getting are a direct result of the actions you're taking and the thoughts you're processing. The results you're achieving are the ones you've learned to achieve and if you want to change these results then you must change the thinking and behaviour that's responsible for them.

What most people do throughout their working lives is learn to accept the unwritten agreements of the Puritan Work Ethic. They learn these skills from people who, in turn, have learned their skills from an unacknowledged culture of conditioning. They learn from people who are, "doing the best they can."

The best they can is not the thinking freedom; it's the thinking of acceptance. While this may seem like a harsh statement to make, you must understand there are only two alternatives. You either succeed at what you want from life or you don't. If 'the best they can' doesn't equate with success it must equate with something approaching its opposite. You can't have it both ways. In learning the skills of 'doing the best they can', most people never learn how to create a secure financial future. They become financially imprisoned in a never-ending downward spiral of struggle and lack.

Sometimes, the way we set things up in our social growth system seems a little confusing, perhaps even absurd. Think of parenting for example, perhaps the most important skill of all and yet there's little tuition for it. Parenting is all about learning on the job; it's a learn as you go process. How many times must you be a parent in order to become a skilled parent?

I remember seeing a documentary on a lady in Mexico who held the world record for childbirth. If my memory serves me correctly she had 72 children all to the same husband. I remember thinking they probably had things pretty well worked out by the tenth child and that the next sixty or so, must have got a pretty good deal.

Stand on the shoulders of Giants.

Why there seems to be an insistence in our society on learning certain skills from people with few answers, is beyond me. Graduate teachers are often only a few years older than the students they teach. I went to school in the Catholic system but I never understood why as a child I had to get my sex education lessons from nuns and priests. Surely I could have learned more skills from those more experienced? Maybe they were experienced, I don't know, but it seems really absurd when you think about it!

Isaac Newton forever changed the way we view the universe. As one of the greatest thinkers of all time, he was often asked how it was that he was able to accomplish so many things. Upon reflection he would say, "If I've been able to do anything, it's not because I've been so clever, it's just that I've stood on the shoulders of giants."

Giants are those who have gone before you and if you want to be effective you must learn from them. Stand on their shoulders, stand on the shoulders of those who have already got the lifestyle you want for yourself. You can be the shortest person in the world, but when you stand on the shoulders of giants, you can see further than the giants themselves. Learn from those who have achieved what you want to achieve.

To be effective you must learn from someone who is effective. To be a good builder you must learn from someone who is a good builder. To be a good cook you must learn from someone who is a good cook. These are not complex ideas to entertain. Yet when it comes to economic and personal freedom, entertaining the notion that in order to create wealth you have learn from someone who has created wealth is fraught with huge amounts of negativity and scepticism.

Because of their scepticism, most people end up learning from people who have never created economic or personal freedom for themselves. They learn from people who have never had any wealth and, more than likely, will never have any wealth. And yet it's so simple. If you want economic freedom, all you have to do is get into the energy orbit of those who have already created it.

Learn from someone who can really teach you what you need to know. All you have to do is decide whether or not you're prepared to do what's necessary in order to learn from them. If you're not prepared to do whatever is necessary then there is no point in reading on.

However, if you are prepared, then you have just created the potential to be all that you want to be. All you have to do is stand on the shoulders of those who are further down the track to success than you.

One thing you must always keep in mind is that learning is a process of discovering the new. It's getting access to things you don't know you don't know. Skills can only be learned over time and they can only be learned with repetition.

It's the LAW

I am not aware of any skill that can be learned instantly or any skill that cannot be improved upon with regular practice. It's pretty straight forward isn't it? All skills require time and practice. If people learn the skills of financial underachievement, doesn't it stand to reason that it must be possible to turn this around and learn the skills of economic and personal freedom. All you need is a strong enough emotional desire and a psychology that never allows you to accept less than your true potential.

Add to this some useful information, someone to mentor you in its application, some spare time to learn and practice in and you're almost there. If you put all these together, and you apply all that you learn, you will achieve your destiny. It's the Law of Cause and Effect.

True learning works from unenlightenment to enlightenment. It doesn't happen the other way around. The trouble with most people is that they stop learning very early in their lives and get stuck with blueprints of sacrifice.

To be successful on your journey towards freedom, you must employ the principle of total responsibility. If you are not prepared to take total responsibility for your present economic circumstances, and quit the blaming process, how will it become possible for you to progress?

As soon as you quit the blaming process and employ the principle of total responsibility, you move from being out of control to a position of being in control of your financial destiny.

The process begins by protecting what you've already got and reclaiming the power of what you already earn. Most people start their wealth creation strategies from one of many incorrect assumptions. A

popular one is that you must have money to make money. If it were correct then there could be no stories about people who start from nothing and become multimillionaires in relatively few years. My story is one of these and I'll share some of it with you.

Basically I started with zero \$'s and zero assets. However I did have an absolute belief in myself, a passion for learning, a commitment to succeed and a determination never to go back to the lifestyle I was living.

When I started off, one of the best things I did was give myself permission to be wrong. As soon as I gave myself permission to be wrong, I no longer had to do what everybody else was doing. I no longer had to think what they were thinking. I no longer had to believe what they believed and I no longer had to behave the way they behaved. As a result it only took me a little under four years to make my first million dollars.

As I said earlier, the starting point is the protection of what you already have and the protection of what you already earn. Most people attempt to solve the wrong problem and that's the lack of money in their lives. In other words, they focus on the result and not the cause. You must learn from people who offer you knowledge wrapped in commensurate learning and mentoring experiences.

Solve the riddle by changing the way you think.

Most people fail to solve the economic and personal freedom riddle because in order to solve it you must use information and knowledge you don't presently have. Without this knowledge you can't solve the puzzle. As a result, most people keep running around in circles using the same old money habits that are causing their present results. If you want to be successful, somewhere along the line something must intervene in this process.

You must change the way you think and to do this you need access to different knowledge.

As mentioned above, most people start from the wrong place. Your starting point must be, "how can I reclaim the power of what I already earn?" If you're like most Australians you'll currently be carrying debt and spending approximately 115% of what you already earn. If you want financial success, this strategy, despite its popularity, will not work for you. While it's not an efficient process for freedom it's a tremendously efficient process for continued sacrifice and incarceration.

If I were to ask you to reclaim 50% of the power of the money you already earn, you might say, "that's all very well for you, but how would I live?" My response would be, "that's a better question than how do I get more income." It's also a more appropriate problem to solve. Solve the problem of how you'll live off 50% of the income you already receive and then find ways to get the surplus to multiply itself. There are many ways to solve this problem and, if you allow me, I'll teach them to you. All you have to do is begin asking questions.

You must begin by reclaiming all those dollars that automatically leave your pay each fortnight/month. You must stop directing your dollars towards short-term gratification. Over a lifetime, most people drink a small fortune, smoke a small fortune, wear a small fortune, drive a small fortune, and entertain a small fortune. It's these small fortunes that you must learn to reclaim. And when you do, you can begin to use their power to create real economic freedom.

It doesn't make any sense to me to buy a parcel of shares from a broker and the instant you take possession of them, they drop by up to 50% in value. I have no doubt that this wouldn't make sense to you either. Yet that's exactly what you might be doing with the value of your money. Perhaps people don't do it with shares but they certainly do it with clothes, cars, jewellery, holidays and the like.

The second biggest purchase in most people's lives drops by up to 20% in value the moment they take possession of it and drive it out of the car yard. Why do they continue to follow this process? To me it's absurd. You can generally get a two year old model for 50% of the value of a new one and thus reclaim the power of some of your money.

Itemise all your expenditure on things that are nice to have but don't add one cent of value to your bottom line. These things will keep you entertained all the way to the poor house. They're just a distraction and you don't really need them when you're beginning your journey towards freedom. Besides you can always get them back when you're wealthy.

Learn from nature.

You must protect what you've got and protect the value of what you earn. You must protect yourself from spending on things that do not appreciate in value and do not put one cent of income in your pocket. You must stop doing what everyone else is doing. If you wish to be financially successful you must take total responsibility for the current loss of power of your present income.

Nature shows us that there's a season for planting, a season for growing, a season for harvesting and a season to sit back and enjoy the fruits of your labour. Nature does not plant, grow, harvest and rest all in the same season. And yet that's what most people are taught to do. The system says, "speed up the seasons, and get them all over and done with in the space of seven days. Let's plant, grow, harvest and rest during Monday to Sunday so that you can start the whole process over again."

This is a recipe for getting nowhere. You must stop harvesting and you must begin serious planting. The more you plant, the more you can grow and the quicker you can get to your harvesting season as opposed to retirement on a pension.

It's a one year life repeated over and over again.

The present system is engineered to prevent most people from having a quality life. It's set up in a way that creates one work week, then another work week, then another and another and another. You perform the tasks involved in that one work week and then you repeat that one work week until it becomes one work month. You repeat that one work month until it becomes one work year. You take three weeks holiday and repeat the whole process over and over and over and over again until you reach a point where the system says, "you're no longer useful!"

In the current climate of economic rationalism, this message is being reinforced by demanding a longer work life.

Most people don't have a quality life; they have a stressful one year life which they're conditioned to repeat over and over - sixty or seventy times.

Success on your journey towards economic freedom is directly related to how much of the past you are prepared to leave behind and how much of your present environment you are prepared to let go of. You must leave behind all those things that limit your potential for success. You must leave behind all negative influences on your thinking, your beliefs, your feelings, your behaviours, your attitude and your ability to move forward.

Learning to create fulfils the requirements of the universal law of cause and effect, which states that for every effect there is a cause. If you do the causal part; the *LAW* will take care of the effect part. However what most people do is concentrate on the effect part and as a consequence, they go nowhere. You cannot have one without the other. If you concentrate your energies on the causes of economic freedom, you will succeed. The universal law guarantees it.

It's taken me many years of learning to be able to make sense of a lot of information and put it into practice. So one of the things you must do on your journey of success is read everything you can. This may seem an overly simplified statement but research shows that of all the books ever written only 10% are read past the first chapter and only 4% are completed cover to cover.

Bear in mind that you're not going to be able to extract all the information you need on the first or second reading. Things on the page will remain hidden from you until you gain the necessary

knowledge to understand them. You must process all that you learn and come back for more information many times over. You need to do this until you've understood all that you need and made the available information your knowledge. You can only do this through the experience born in practice.

You must keep up your reading and each time you do, you'll discover something you didn't see before. Some graduates have reported reading their lessons up to twenty times now and they're still discovering something new each time. This is not because it wasn't there before, it's because each time you review your notes you'll have grown in knowledge, understanding and experience and you'll be able to extract more information and understanding.

Read success blueprints.

You must read the books of successful people because they're success blueprints. It's their successes and failures they're sharing with you and their experience is invaluable. Remember that reading books is like illuminating dark crevices in your mind. Reading books is like flicking switches in your head. Flicking switches allows the power to flow. Each book provides illumination. With each book you read you enhance the brightness of the globe.

If you go through the mentoring/mastery process with me, I'll recommend some great books to read. Buy them and begin the formation of your professional library. The more autodidactic you can make your learning, the more successful you'll be.

Finally learn and understand the words penned by Maryanne Williamson and used by Nelson Mandela in his Nobel Prize acceptance speech. Review them as often as you can. The more you review them, the more depth of understanding you'll receive.

“Our deepest fear is not that we are inadequate. Our deepest fear is that we are powerful beyond measure. It is our light, not our darkness, that most frightens us. We ask ourselves... who am I to be brilliant, gorgeous, talented, and fabulous? Actually, who are you not to be? You are a child of God. Your playing small does not serve the world. There is nothing enlightened about shrinking so that other people won't feel insecure around you. We are born to manifest the glory of God that is within us. It is not just in some of us, it's in everyone. And as we let our own light shine, we unconsciously give other people permission to do the same. As we are liberated from our own fear, our presence automatically liberates others.”

When you launch yourself like a missile towards your goal you begin to get feedback at an increasing rate. This feedback enables you to change course if you're off track. But in order for you to get any feedback whatsoever you must first launch yourself.

Even the most sophisticated missile in the world, one that's capable of hitting anything, anytime, anywhere, cannot adjust course until it's in flight. You can never change, you can never improve, you can never get feedback, you can never learn, you can never get better, you cannot adjust course and you can never achieve financial freedom until you're in flight. As Michael Jordan would say, “just do it!” Launch yourself today!!!

The smartest people in the world stand on the shoulders of giants. Why not you?

